



Annual Report

2023



Chris O'Neill, CEO

Your Board Of Directors



LUKE POHL - District 3
CHAIRMAN

989-292-0427
lpohl@homeworks.org
15560 W. Hanses Rd.
Westphalia, MI 48894
Counties Served: Clinton (except Bingham, Duplain, Greenbush twps.)
Members Served: 1,815
Year Term Expires: 2027



JOHN LORD - District 1
VICE CHAIRMAN

517-974-2518
jlord@homeworks.org
2276 Plains Rd., Leslie, MI 49251
Counties Served: Eaton, Ingham, Jackson
Members Served: 3,035
Year Term Expires: 2025



ED OPLINGER - District 6
SECRETARY/TREASURER

989-644-3079
eoplinger@homeworks.org
10890 W. Weidman Rd.
Weidman, MI 48893
Counties Served: Clare, Isabella
Members Served: 5,209
Year Term Expires: 2024



JIM STEBBINS - District 2

517-930-8132
jstebbins@homeworks.org
7139 Peddler Lake Rd.
Clarksville, MI 48815
Counties Served: Barry, Ionia
Members Served: 2,933
Year Term Expires: 2026



JAKE BORTON - District 4

989-506-3404
jbornton@homeworks.org
7543 E. Edgar Rd., Vestaburg, MI 48891
Counties Served: Montcalm (except Bloomer, Crystal, Evergreen twps.)
Members Served: 3,467
Year Term Expires: 2026



THERESA SOPOCY - District 5

989-292-0295
tsopecy@homeworks.org
6996 E. Wilson Rd., Bannister, MI 48807
Counties Served: Gratiot, Saginaw (plus twps. in Clinton & Montcalm)
Members Served: 1,041
Year Term Expires: 2025



SHIRLEY SPRAGUE - District 7

989-382-7535
ssprague@homeworks.org
15563 45th Ave., Barryton, MI 49305
Counties Served: Mecosta, Osceola
Members Served: 5,489
Year Term Expires: 2025

COMPENSATION:

Tri-County Electric Cooperative directors receive compensation of \$975/month, plus \$315 per board meeting attended. The Tri-County Electric People Fund directors receive no compensation. The Co-op's 2023 employee officer compensation included president/chief executive officer, \$296,774; chief financial officer/chief operations officer, \$171,425; and chief information officer, \$148,145 (plus standard employee benefits).

2023 In Review



CEO Chris O'Neill

A Message From Chris O'Neill & Luke Pohl



Board Chair Luke Pohl

Dear HomeWorks Member:

As your CEO and board chairman, we believe it is very important to provide you with a transparent report of HomeWorks Tri-County Electric Cooperative's operations each year. After all, it is you and your neighbors across our rural mid-Michigan service footprint who own HomeWorks, and having informed member-owners only makes us a stronger cooperative. So, thank you for taking the time to review this annual report; we appreciate your engagement!

We are proud to report that 2023 was another successful and productive year of serving you. Our mission is to provide energy, comfort, and communication solutions to enhance your quality of life. Here are just a few of the ways that we fulfilled that objective last year:

- ▶ We again provided you with electricity that was over 99.95% reliable!
- ▶ We continued our investment into our proactive six-year right-of-way clearing cycle and the regular inspection of our electric system.
- ▶ We helped our members save 1,215,476 kWh and earn over \$210,000 in cash rebates through our Energy Optimization program.
- ▶ We grew HomeWorks Tri-County Propane to over 4,300 customers.
- ▶ We completed the buildout of our HomeWorks Connect fiber internet network to our entire membership!
- ▶ We granted over \$48,300 to individuals and organizations in need in our local communities through our Tri-County Electric People Fund.
- ▶ We provided over \$60,000 to support our rural service area through community sponsorships, classroom grants, college scholarships, and more.
- ▶ We continued to effectively advocate on your behalf with our local, state, and national legislators regarding energy policy and other important issues affecting rural co-op members.

We're really happy with what we were able to achieve for you in 2023, and we're excited about the projects that we're working on in 2024 and into the future to be able to serve you even better!


Chris O'Neill


Luke Pohl

Balance Sheet

HomeWorks Tri-County Electric Cooperative

(Year Ended Dec. 31) (In Thousands)	ELECTRIC		FIBER	
	2023	2022	2023	2022
ASSETS				
Utility Plant:				
Total Utility Plant	\$ 132,519	\$ 129,475	\$ 93,455	\$ 79,946
Accumulated Depreciation	(38,514)	(35,807)	(8,302)	(5,196)
Net Utility Plant	94,005	93,668	85,153	74,750
Investments in Associated Orgs.	41,090	38,696	580	441
Cash and Cash Equivalents	796	889	260	131
Accounts Receivable	8,702	8,746	86	55
Materials and Supplies	1,811	1,399	3,914	4,107
Other Assets	195	193	84	109
Total Assets	\$ 146,599	\$ 143,591	\$ 90,077	\$ 79,593
EQUITIES and LIABILITIES				
Margins and Equities:				
Patronage Capital	\$ 70,177	\$ 67,700	\$ (3,001)	\$ (2,017)
Other Equities	11,555	10,167	0	0
Total Margins and Equity	\$ 81,732	\$ 77,867	\$ (3,001)	\$ (2,017)
Liabilities:				
Long-Term Debt	\$ 50,644	\$ 50,009	\$ 86,116	\$ 74,741
Other Noncurrent Liabilities	1,278	1,580	0	7
Notes Payable	0	2,040	2,725	1,300
Accounts Payable	6,265	5,202	676	2,673
Other Curr. & Accrued Liabilities	6,680	6,893	3,561	2,889
Total Liabilities	\$ 64,867	\$ 65,724	\$ 93,078	\$ 81,610
Total Equities and Liabilities	\$ 146,599	\$ 143,591	\$ 90,077	\$ 79,593



\$765,291*

Capital Credits Retired in 2023



\$2,636,836

Property Taxes Paid in 2023

*Includes general and estate retirements.

“

HomeWorks provides the best customer service I've ever had from an energy company. We use the Co-op for electric, propane, and internet, and they're all delivered flawlessly. I cannot say enough good things about HomeWorks Tri-County.

~ Mac F.

Statement of Operations

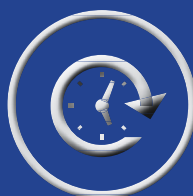
HomeWorks Tri-County Electric Cooperative

(Year Ended Dec. 31) (In Thousands)	ELECTRIC		FIBER	
	2023	2022	2023	2022
OPERATING REVENUES	\$ 56,344	\$ 58,422	\$ 8,574	\$ 6,364
OPERATING EXPENSES				
Cost of Purchased Power/Sales	\$ 31,838	\$ 34,099	\$ 945	\$ 810
Operations and Maint. Expense	15,501	14,291	1,296	1,032
Depreciation	4,032	3,887	3,229	2,218
Interest	2,355	2,251	3,292	2,319
Taxes	1,541	1,451	1,135	857
Total Operating Expenses	\$ 55,267	\$ 55,979	\$ 9,897	\$ 7,236
NET OPERATING INCOME	\$ 1,077	\$ 2,443	\$ (1,323)	\$ (872)
NONOPERATING MARGINS				
Capital Credits - G&T and Other	\$ 2,590	\$ 2,431	\$ 268	\$ 260
Income (Loss) from Subsidiary	482	560	0	0
Nonoperating Margin - Other	118	133	71	26
Total Nonoperating Margins	\$ 3,190	\$ 3,124	\$ 339	\$ 286
NET MARGINS	\$ 4,267	\$ 5,567	\$ (984)	\$ (586)

2023 Statistical Summary



362,067,000
Kilowatt-Hours Sold



27,393
Active Meters



22,979
Active Memberships



1,206
New Memberships



3,420
Miles of Line



1,036
Memberships Inactive

Your power
**was over
99.95%
reliable
in 2023!**

Here at your Co-op,
we wouldn't have it
any other way.

For over 85 years, we've been dedicated to doing whatever it takes to provide you with electricity your family can count on, no matter what. That means paying attention to the little things, like the regular inspection and maintenance of our electric system, the proactive clearing of our rights-of-way, and the intentional upgrading and relocation of our circuits for easier access. As a HomeWorks member, you can rest assured that we're doing all this and more every day to keep your lights on.

**That's the
Cooperative
Difference!**



GIVING BACK: The Tri-County Electric People Fund granted over \$48,300 to your neighbors in need in 2023.

**Thank you for helping us
make a difference!**

Along with our other outreach programs, the People Fund is one of the major ways that we embrace Cooperative Principle #7: Concern for Community. Thank you to each and every HomeWorks member who opts in to round their monthly bill up to the nearest dollar to fund this great program. Your spare change is helping us enhance the quality of life in our local communities!



Connecting

Rural Mid-Michigan

In 2023, we completed the buildout of our HomeWorks Connect fiber internet network to our entire membership. That means every single HomeWorks member across our rural service footprint now has access to quality broadband they can count on at their home or business.



“ We just got hooked up to HomeWorks Connect fiber-optic internet, and we love it! It's fast, dependable, and economical; everything you need and more!

~ Patty F.

Connecting Rural Homes Beyond Our Electric Lines

At HomeWorks, we understand that the need for quality broadband service doesn't stop at the end of our electric lines. That's why, now that HomeWorks Connect is available to all of our electric members, we are beginning to expand the network to surrounding nonmember areas in an effort to continue to fulfill our mission to provide reliable utility services to the unserved and underserved of rural mid-Michigan. **As an electric cooperative, that's just what we do.**



Over 11,500 Internet Subscribers

HomeWorks Connect continues to grow rapidly. As of June 2024, the business has grown to serve 11,775 high-speed fiber internet subscribers!



Over 1,000 Phone Subscribers

Our HomeWorks Connect Talk landline phone service continues to expand as well. As of June 2024, this unique offering is being utilized by 1,012 homes in our service area.



Over 2,000 Mainline Miles Built

Following our entire electric system with fiber infrastructure has been quite a feat, but we've done it, and we're proud to say we finished the project within our original five-year project timeline!



Check Out Our New Packages!

If you haven't signed up for HomeWorks Connect, visit Join.HomeWorksConnect.org to learn more about everything the service has to offer. We recently launched new packages starting at \$64.95/mo., and you can now get Gigabit service for under \$100!

Join.HomeWorksConnect.org

Financial Summary

HomeWorks Affiliates

Statement of Operations: Tri-Co Services, Inc.		
	<i>Year Ended Dec. 31,</i>	
<i>(In Thousands)</i>	2023	2022
Operating Revenues	\$ 5,800	\$ 6,431
Cost of Sales	3,185	3,706
Sales, General, & Admin. Expense	2,204	2,121
Other Income	201	106
Income Tax Expense	130	150
Net Income (Loss)	\$ 482	\$ 560

Balance Sheet: Tri-Co Services, Inc.		
	<i>Year Ended Dec. 31,</i>	
<i>(In Thousands)</i>	2023	2022
ASSETS		
Current Assets	\$ 4,839	\$ 4,847
Investments in Associated Organizations	1,318	1,378
Property and Equip. - Less Accum. Depr.	2,369	2,235
Total Assets	\$ 8,526	\$ 8,460
EQUITIES and LIABILITIES		
Current Liabilities	\$ 1,336	\$ 1,334
Deferred Taxes	549	466
Common Stock - \$1 par; 50,000 shares	50	50
Retained Earnings	6,591	6,610
Total Equities and Liabilities	\$ 8,526	\$ 8,460

	<i>Year Ended Dec. 31,</i>	
	2023	2022
Affiliate Statistics		
Propane Customers	4,306	4,249
Satellite Internet Customers	0	4
Equity	78.5%	78.8%

“ I’m so glad we made the switch to Tri-County Propane! It’s so nice to be able to depend on a provider to deliver the propane we need, when we need it, every time.

~ Jake M.

Celebrating 25 Years of HomeWorks Tri-County Propane

“A different kind of propane service”



In 1999, we set out to offer a propane service built specifically around the needs of our rural customers. Today, 25 years later, our propane employees are still delivering that same top-notch, safe, and reliable service. We've maintained guaranteed capped winter rates, a rarity in the industry, and we offer sought-after options like metered service and auto-fill. Plus, in true Co-op fashion, we offer an honest and simple bill with no hidden fees.

Our propane business has grown steadily over the past two and a half decades, increasing by 57 customers in 2023 alone. Through all of the growth and change, though, one thing has remained the same: our commitment to meeting and exceeding the needs of every customer, every time.

**Here's to the next 25
years of serving you.**



Contact Your Co-op:

Office Phone Numbers:

Customer Service: 800-562-8232 **Report Outages:** 800-848-9333 **Pay by Phone:** 844-963-2875

HomeWorks Connect: 800-668-8413 **Tri-County Propane:** 877-574-2740

Office Addresses:

3681 Costabella Ave. 7973 E. Grand River Ave.
Blanchard, MI Portland, MI

HomeWorks.org
Facebook.com/HomeWorks.org